Google Analytics & Google Tag Manager Workshop





About LunaMetrics

LunaMetrics is a Digital Marketing & Google Analytics consultancy helping businesses use data to illuminate the bridge between marketing, user behavior and ROI. Our core consulting competencies are in Google Analytics and Digital Marketing Strategy.



Google Marketing Platform Sales Partner











Welcome

Ok, So Who Is This?



Jon Meck Senior Director, Marketing



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Who are you?







Welcome

Fun Facts: We Do Trainings!





Fun Facts: Training Options

We hold a few different trainings across the country! In Chicago 3x a year, and actually here next week!

Subject		Classes	
Google Analytics	101	201	301
Google Ads	101	201	
Google Tag Manager	101		
Google Data Studio	101		
Google Optimize	101		

Welcome

Fun Facts: Share & Raise Money



#LunaTraining #ContentJam





Three Main Goals

- 1. Understand how Google Analytics and Google Tag Manager work together. Understand how to implement.
- 2. Learn about Google Analytics events; how we can use GTM to add event tracking to our site, and event reports to better understand users' actions.
- 3. Learn about Google Analytics custom dimensions; how we can use GTM to pass extra info to GA, and how this helps our reporting.



How Does It All Fit Together?





Recent Google Changes

Google AdWords will become Google Ads



DoubleClick and the Google Analytics 360 Suite will become Google Marketing Platform



DoubleClick for Publishers and DoubleClick Ad Exchange are becoming Google Ad Manager





Google Marketing Platform



Google Marketing Platform





Suite

Suite

Google Marketing Platform







Google Analytics

Google Analytics is a tool that we use to capture, sort, classify, and report on users' actions on and off our site. We can slice and dice the data several ways, comparing content, traffic sources, users, and more.







Google Tag Manager

Google Tag Manager is a tool to make it easier to make small changes to our website, like adding "tags" from Google and third-parties, triggering off page or user-specific actions that occur on the page.





GA & GTM Together

- 1. Google Tag Manager code added to page
- 2. Existing GA Tracking removed from page
- 3. Google Analytics tracking set up inside of GTM
- 4. Additional tags set up inside of GTM
- 5. When page loads, GTM (and all tags) fire



Use More, Get More



The benefits of using Google's products are realized as you add more, connected products to your personal 'stack.' Learn how each tool connects to the other tools and work to take advantage of their native integrations.

Less time moving data, more time using data.



Orienting Yourself in GA

Account Overview, Dashboard, & Navigation







The Questions We Ask Of Analytics

Who came to my site? (Audience)

Where did they come from? (Acquisition)

What did they do there? (Behavior)

Did they do what I wanted? (Conversions)





Orientation

What Does GA Measure?





Orientation

Audience Reports

- Geographic
- Frequency
- Technology
- Demographics (some)
- Interests (some)







Acquisition Reports

- Channels
- Source/Medium/Campaigns
- Paid Search (AdWords/DoubleClick)
- Organic Search (Google Search Console)





Acquisition Reports







Acquisition Homework

- Make sure you are using campaign tags on ALL inbound links that you control (Social, Email, Affiliates, Trade Shows etc.)
- Understand Medium/Source/Campaign
- Link Google Ads & Google Search Console
- Create Custom Channels





Unlock Reports



Connecting your tools together unlocks new reports inside of Google Analytics, enables passing of data between products.





Behavior Reports

- Pages Viewed
- Landing Pages
- Site Search
- Events
- Content Groupings





Behavior Homework

- Set up Site Search
- Look into Content Groupings
- Track Everything With Events (Today!)





Conversion Reports

<u>Goals</u>

Did they do the thing we wanted them to do?



Ecommerce

Did they buy something from our website?







Conversion Reports

- Goal Conversions
 - Reached a Page
 - Spent Amount of Time
 - Read a Number of Pages
 - Took a Specific Action
- Ecommerce
- ENHANCED Ecommerce





Conversion Homework

- Set up Goals. Yesterday!
- Implement Enhanced Ecommerce if Possible
- Consider conversions to link to Ads



Getting Started With GA

An Overview of Analytics & Using Your Account





Getting Started

Navigation



Getting Started

Accounts, Properties, Views, Oh My!

DEFINITION	•	User Your email login (could be a Gmail address or your own email address you've signed up as a Google Account).
DEFINITION	•	Account Your user login may have access to multiple accounts in Google Analytics – a personal account for your blog and your company account for your corporate websites, for example.
DEFINITION	•	Web Property A distinct website you are measuring. Each web property is identified by an ID.
DEFINITION	•	View Separate "buckets" of data within a property. Each web property has at least one view, and you may add additional views with different sets of data filtered in various ways.

How to Choose Between Views and Properties

DEFINITION

DEFINITIO

DEFINITION

User Access

Manage Users

Can manage account users (**add/delete users, assign permissions**). Does not include Edit, Collaborate, or Read & Analyze

Edit

Can perform **administrative** and report-related functions (e.g., add/edit/delete accounts, properties, views, filters, goals, etc., but not manage users), and see report data. Includes Collaborate.

Collaborate

Can collaborate on **shared assets**, for example, edit a dashboard or annotation. Includes Read & Analyze.



Read & Analyze

Can see **report and configuration data**; manipulate data in reports; create and share personal assets, see shared assets. Cannot collaborate on shared assets.



Google Analytics 301

Getting Started

Web Property



Web Property

- The web property ID is of the form UA-XXXXX-YY.
- It's often called the "UA number" since it starts with "UA".
- The XXXXXX part represents your account number, and the YY represents a unique web property.
- The web property ID is what enables GA to send data to the correct set of Views.



Getting An Account & Logging In




Account Creation

Google Ar	alytics
New Acco	ınt
What would y	u like to track?
Website	Mobile app
	ad
Tracking Math	
Tracking Meth This property w snippet to comp	rks using Universal Analytics. Click <i>Get Tracking ID</i> and implement the Universal Analytics tracking code ete your set up.
Tracking Meth This property w snippet to comp Setting up you	rks using Universal Analytics. Click <i>Get Tracking ID</i> and implement the Universal Analytics tracking code ete your set up.
Tracking Meth This property w snippet to comp Setting up you Account Name Accounts are th	rks using Universal Analytics. Click <i>Get Tracking ID</i> and implement the Universal Analytics tracking code ete your set up. r account required e top-most level of organization and contain one or more tracking IDs.



Account Creation

Setting up your account
Account Name required Accounts are the top-most level of organization and contain one or more tracking IDs.
My New Account Name
Setting up your property
Website Name required
My New Website
Website URL required
http:// - Example: http://www.mywebsite.com
Industry Category (?
Select One 👻
Reporting Time Zone
United States - (GMT-05:00) Eastern Time -
Data Sharing Settings 📀
Data that is collected, processed, and stored in your Google Analytics account ("Google Analytics data") is secure and kept confidential. Google Analytics data is used to provide and improve service, to perform system critical operations, and in rare exceptions for legal reasons as described in our privacy policy.
The data sharing options give you more control over sharing your Google Analytics data. Learn more.
Get Tracking ID Cancel



Getting Started

Tracking Code

Property + Create Property Google Merchandise Store Property Settings .js Tracking Info	Tracking ID Status UA-54516992-1 Receiving traffic in past 48 hours. 3 active users right now. See details in real-time traffic reports. Send test traffic
Tracking Code Data Collection Data Retention User-ID Session Settings	Website Tracking Global Site Tag (gtag.js) This is the Global Site Tag (gtag.js) tracking code for this property. Copy and paste this code as the first item into the <head> of every webpage you want to track. If you already have a Global Site Tag on your page, simply add the config line from the snippet below to your existing Global Site Tag.</head>
Referral Exclusion List Search Term Exclusion List PRODUCT LINKING Google Ads Linking	Global site tag (gtag.js) - Google Analytics <script async="" src="https://www.googletagmanager.com/gtag/js?id=UA-54516992-1"></script> <script> window.dataLayer = window.dataLayer []; function gtag(){dataLayer.push(arguments);} gtag('js', new Date()); gtag('config', 'UA-54516992-1');</td></tr><tr><th>Adsense Linking Ad Exchange Linking All Products</th><th></script> The Global Site Tag provides streamlined tagging across Google's site measurement, conversion tracking, and remarketing products – giving you better control while making implementation easier. By using gtag.js, you will be able to benefit from the latest dynamic features and integrations as they become available. Learn more

Where Should The Google Analytics Tracking Code Be Placed?

Where Should The Google Tag Manager Snippet Be Placed?



Getting Started

Five Eras of Tracking Code





Five Eras of Tracking Code

The Google Analytics tracking code, or collection method, has changed over time. Each has a specific set of instructions, most represent changes or improvements.

analytics.js (on-page or via GTM)
 gtag.js (on-page)



Orientation

Right Tool For The Job

Unlock Reports



What version are you using? Check your site and View Source to look for your GA implementation.

Note: If you use a plugin or GTM, you might not see in source code. That's ok! Just need a different tool.



If you have the option, always use Google Tag Manager. Otherwise, you can use either gtag.js or analytics.js on the page. Gtag will have the most support for on-page code going forward.



Getting Started

How Google Analytics Works





What Can Users Do On Our Site?

- Read our blogs
- Browse our products
- Sign up for our newsletter
- Watch videos
- Submit Forms
- Share on social
- Login/Register for an account
- Make a purchase



What Does Google Analytics Measure?

Read our blogs

Getting Started

- Browse our products
- Sign up for our newsletter
- Watch videos
- Submit Forms
- Share on social
- Login/Register for an account
- Make a purchase



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Using The Default Code...

Just fine in many cases!

But, there are additional features that need some setup/configuration to get the most out of your data:

- **Goals** (did visitors complete some key action?)
- Site Search (what did visitors search for?)
- Campaigns (which of my marketing efforts drove users to the site?)



Extra Interactions

The default tracking code captures the sources visitors come from and the pages they view on the site.

There may be additional data you want to capture:

- Interaction events (downloaded a PDF, played a Flash video, filled out an AJAX form, etc.)
- Custom information about visitors or their behavior not present in URLs (logged in users, etc.)



Technical Situations

There may be technical situations that require you to use different or additional code:

- Subdomains measured together in one property
- Multiple domains measured together in one property
- Frames or iFrames
- URLs that don't change for forms or content
- Client-side redirects



GTM Implementation





Introduction

Google Tag Manager

 Google Tag Manager is a free tool that allows users to add tags – including conversion tracking, analytics, and remarketing – with just a few clicks.

Google Tag Manager



The tags load on the client-side as the page loads.



Tag Manager Benefits

Little coding required*

Integrated tags with select third-party tools

Multiple users and permissions supported

Import solutions from others

*For basic





Introduction

Tag Manager Benefits

Version control

Live debugging

Re-usable components

Speeds up page load time!





Whose Job Is It?

Developers (on-page code):

- Technical proficiency
- Potentially long lead times
- Typically more robust QA needed/expected
- Not flexible
- Intertwined with core functionality
- Server-side



Whose Job Is It?

Marketer (tag management):

- Less tech skills required, more chance for error
- Fast turnaround (minutes)
- Separate from site functionality
- Perhaps less oversight
- Client-side



Introduction

Our Recommendation

Marketer + Developer:

- User permissions enable granular control
- Devs can review and approve
- Whitelist/blacklist types of tags
- Maintain speed to launch

We always recommend a Tag Manager.





GTM Does Not Equal Analytics



Google Tag Manager does not replace Google Analytics. Google Tag Manager is the way Analytics is loaded on to your page.





Installing GTM On Your Site

- Google Tag Manager requires a one-time code update to every page on your website
- The Tag Manager code has two pieces
 - The top part should be placed as high in the <head> of the page as possible
 - The bottom part should be placed immediately after the opening <body> tag



Orientation

Installing GTM On Your Site

<head>

```
<!-- Google Tag Manager -->
<script>(function(w,d,s,l,i) {w[l]=w[l]||[];w[l].push({'gtm.start':
new Date().getTime(),event:'gtm.js'});var f=d.getElementsByTagName(s)[0],
j=d.createElement(s),dl=l!='dataLayer'?'&l='+l:'';j.async=true;j.src=
'https://www.googletagmanager.com/gtm.js?id='+i+dl;f.parentNode.insertBefore(j,f);
}) (window, document, 'script', 'dataLayer', 'GTM-XXXX');</script>
<!-- End Google Tag Manager -->
. . .
</head>
<body>
<!-- Google Tag Manager (noscript) -->
<noscript><iframe src="https://www.googletagmanager.com/ns.html?id=GTM-XXXX"</pre>
height="0" width="0" style="display:none;visibility:hidden"></iframe></noscript>
<!-- End Google Tag Manager (noscript) -->
```



Orientation

Installing GTM On Your Site

With GTM Snippets installed

Without GTM Snippet

1 html	1 <idoctype html=""></idoctype>
2 <html lang="en"></html>	2 <html lang="en"></html>
3 <head></head>	3 <head></head>
<pre>4 <title>Alice's Wonderland Resorts - Home</title></pre>	4 <title>Alice's Wonderland Resorts - Home</title>
<pre>5 <base href="http://aliceswonderlandresort.com/"/></pre>	<pre>5 <base href="http://aliceswonderlandresort.com/"/></pre>
<pre>6 <meta charset="utf-8"/></pre>	<pre>6 <meta charset="utf-8"/></pre>
7 <meta content="width=device-width, user-scalable=yes" name="viewport"/>	7 <meta content="width=device-width, user-scalable=yes" name="viewport"/>
<pre>8 <meta content="noindex,nofollow" name="robots"/></pre>	<pre>8 <meta content="noindex,nofollow" name="robots"/></pre>
9 <meta <="" name="google-site-verification" td=""/> <td><pre>9 <meta <="" name="google-site-verification" pre=""/></pre></td>	<pre>9 <meta <="" name="google-site-verification" pre=""/></pre>
content="HDDieIVS1 UJv95eEslaKUgW8eXbbAEV1ZQ2f6yTiY0" />	content="HDDieIVS1 UJv95eEslaKUqW8eXbbAEV1ZQ2f6yTiY0" />
	10
<pre>in <link href="css/reset.css" rel="stylesheet"/></pre>	<pre>11 <link href="css/reset.css" rel="stylesheet"/></pre>
<pre>2 <link href="css/global.css" rel="stylesheet"/></pre>	12 <link href="css/global.css" rel="stylesheet"/>
<pre>3 <script src="http://code.jquery.com/jquery-latest.min.js"></script></pre>	13 <script src="http://code.jquery.com/jquery_latest.min.jg"></script>
<pre>4 <link href="favicon.ico" rel="shortcut icon" type="image/x-icon"/></pre>	14 <link href="favicon.ico" rel="shortcut icon" type="image/x-icon"/>
<pre>/5 <link href="favicon.ico" rel="icon" type="image/x-icon"/></pre>	15 <link href="favicon.ico" rel="icon" type="image/x-icon"/>
16	16
7	47
8	18 Google Tag Manager
9 <script src="js/jquery.easing.1.3.js"></script>	<pre>is script>(function(w.d.s.l.i){w[l]=w[l]][[:w[l].push({'gtm.start':</pre>
<pre>% <script src="js/jguery.jcarousel.js"></script></pre>	an new Date(), getTime(), event: 'dtm, is')) var f=d.getElementsBvTagName(s)[0].
a	21 id. createRiement(s).dl=li='dataTayer'2'kl='tl:'':i.async=true:i.src=
2 <body></body>	22 //www.googletagmanager.com/ntm_is2id='titdl:f narentNode_insertBefore(i_f):
3 <center></center>	22)/www.google.comment.iscrint: 'dataTaver' (GTM-5WDN2'))
4 <div class="container"></div>	A first and cookie Tag Manager>
<pre>style="text-align:right;margin-top:5px:"></pre>	24 Ci Ind Google Tag Manager
<pre>span id='welcome-message'>Welcome, <span id='full-</pre></td><td>20 corrint ero="is/ignory easing 1.3 is">c/scrint></td></tr><tr><td>name' style="font-weight:bold:">Kristen Perko My</pre>	27 Contract array is/iguary icashigition is >/actint>
Account	20 Souther see lot Marth lourouser lo schoulder
7 <div id="header-big" style="text-align:left"><img< td=""><td>20 Chodys</td></img<></div>	20 Chodys
<pre>src="images/header.png" border="0" /></pre>	S Source Tag Manager (noscript)>
<pre>8 <div id="header-small"><img <="" pre="" src="images/headerlogo-small.png"/></div></pre>	a conscripts frage sere "//www.googletarmanager.com/ns.html?id=CTM_5WWDX2"
border="0" />	beight="0" width="0" style="disnlay:none-yisibility:hidden">
9 <div class="subnav"></div>	se hergine o wrater o soyle unsprayinde, visibility infuden if ame / hostift</td
0	(a control a con
<pre>1 <div id="navigation container"></div></pre>	st div class="container">
<pre>2 <div class="rectangle"></div></pre>	20 surveilass- concarner >
<pre>3 <center> <ul id="navigation"></center></pre>	o v style- text-align:right;margin-top:pox; -
4 <li class="button orange selected">Home	3/ weicome, <span 1d="rull-</td" style="ront-weight:bold;">
5 <li class="spacer"> 	name >Kristen Perko My
<pre>%% <1i class="button orange">Cheshire Cat Chats</pre>	Accounts/as/spans
	<pre>38 <uv id="neader-big" style="text-align:left"><a "="" href=""><img <="" pre="" src="images/header.png"/></uv></pre>



Google Tag Manager 101

Google Tag Manager Migration

If you already have Google Analytics on the page, you need to be careful about adding Google Tag Manager to your site.

If you have Google Analytics hard-coded on your site, **never fire a Google Analytics Pageview Tag in Google Tag Manager to the same property.**

Instead, carefully set everything up in Google Tag Manager, then migrate from the on-page to Google Tag Manager.

Universal Analytics Upgrade Guide

Safely Migrating to Google Tag Manager



Introduction

Google Tag Manager Migration



Safely Migrating to Google Tag Manager



Introduction

Case Study: Paula's Choice



"I appreciated LunaMetrics guiding the strategy, and our tracking now benefits every department including merchandising, design, and marketing. We didn't know how much Google Tag Manager would help us."

> Natasha Kocharov Paula's Choice

- Bringing in new vendors, getting solutions implemented
- 600% Improvement in Tag Implementation Time
- Google Tag Manager migration
- Enhanced Ecommerce implementation



Installing GTM on Demo



Log in to Alice's Wonderland Resort and add GTM to your page using the My Profile option. Note, this is not the normal installation.



Tags – What We Add

A tag is a snippet of code added to a page.

... you can use Google's tags

... you can paste from another site

... you can write your own

There are:

- Google Tags
- Third-party tags
- Custom HTML Tags

We will create all of these tags today.



Introduction

Triggers – When We Add Them

Triggers tell Tag Manager **when** and **where** to execute a tag

... someone landed on a blog page

... someone clicked a PDF download

... someone purchased a product



- Triggers are made more powerful with Regular Expressions.
- Regex makes writing triggers easier.
- We'll discuss some common RegEx today.



How It All Comes Together





The tags are the **plates** being served The triggers tell us who gets **which plates**

... what's missing?





How It All Comes Together

Introduction

We need to know certain things:

- Table type: booth vs. table
- What did people order?
- Is it someone's birthday?
- Is there a child at table 36?







Variables get information from the page, or store information, so it can be used in GTM.

... the page URL

Introduction

... the total purchase price

... which element was clicked on





Creating Tags







Use the NEW button to create a new Tag

NEW		
Name 🔺	Туре	Firing Triggers
		• All Pages
Custom - Vendor - Tag	CUSION A NVIL	Jan 1 ageo



Google Tag Manager Naming Strategies to Organize Your Container



Or add a new tag from the Overview screen

New Tag Choose from over 30 tag types.	•	Now Editing Default Workspace	:	Live Version Version 176
ADD A NEW TAG	>			Published 29 minutes ago by example@gmail.com
Description		Workspace Changes 0 2 0 Modified Added Deleter	d	Latest Version Version 176 Modified 30 minutes ago by example@gmail.com
EDIT DESCRIPTION	>	MANAGE WORKSPACES	>	LATEST VERSION >
Workspace Changes				





Each Tag consists of the following sections:

- Tag Configuration Choose a Tag Type and fill in all required details
- Triggering Use triggers to tell Tag Manager when this Tag should or should not be deployed




Tag Name

Tag Name

Triggering



Creating Tag – Tag Name

There are several strategies for naming Tags, find the one that works best for your organization!

- Include type of tag in name (ex: GA – Event – PDF)
- Include site name if using multiple domains (ex: Mysite.com – PDF Download)
- Include vendor/department names (ex: Marketing – Adwords Conversion)





Creating Tags

Creating Tag – Tag Type

There are several main types of Tags:

- Google-related Tags (ex: Analytics/Adwords)
- Third Party Tags (ex: Marin/comScore)
- Custom Tags (ex: Custom HTML/Image)



Triggering

Creating Tags

Creating Tag – Tag Type



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Creating Tags – Tag Configuration

Each Tag that you create will have required fields to fill in. You can either type in the necessary information or use Variables.







Creating Tags - Triggers

Triggers are used to determine when/where a Tag should or should not fire.

- Multiple Triggers can be used to fire/block a Tag (ex: fire the same Tag on Page X and Page Y)
- Blocking Triggers always override Firing Triggers
 (ex: block ecommerce Tags in a Dev environment)





Creating Triggers





Each Trigger consists of the following sections:

- Choose the Trigger Type Pageview, click, form submit, etc.
- Configure Trigger Additional settings
- (Possibly) Enable When When should we listen for certain actions
- Fire On What specific conditions must be met for this trigger to fire

Beginner's Guide to Triggers in Google Tag Manager



Choose The Trigger Type

Trigger Configuration

Enabling Conditions

Firing Conditions



Creating Triggers

×	Choose trigger type	Q
•	Window Loaded	
Click		
•	All Elements	
Ø	Just Links	
User E	ingagement	
0	Element Visibility	
₹,	Form Submission	
¢	Scroll Depth	
0	YouTube Video	
Other		
•	Custom Event	
3	History Change	
	JavaScript Error	
0	Timer	

Choose Event

Page View, Click, and Forms are most common

Choose The Trigger Type

Trigger Configuration Enabling Conditions Firing Conditions



Events, Events, Event!



Google Tag Manager uses the word "events" to refer to actions that take place on the page and are able to be listened for by GTM. Do not confuse these events with "Google Analytics Events," which are a specific hit type and a Tag that can be set up in GTM.





Configure Trigger

Add more specific information about the Event you chose

Trigger type
🥝 Click - Just Links 🥒
Wait for Tags ? Check Validation ?

Choose The Trigger Type

Trigger Configuration Enabling Conditions Firing Conditions





Enable This Trigger When

- Sometimes, you may need to specify when a Trigger should be "Enabled."
- For instance, if you're trying to trigger on a Click, this may mean "On which pages can this click occur?"

You have selected Wait for We recommend enabling th	Tags or Check Va	lidation. he pages where you need it ar	nd testing your (changes before publishin	ıg. Learn More.
Enable this trigger when all of t	hese conditions are	true			
Page URL	•	matches RegEx	•	.*	+

Choose The Trigger Type

Trigger Configuration Enabling Conditions

Firing Conditions



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- When should this Trigger fire?
- For instance, if you're trying to trigger on a Click, this may mean "Which clicks will cause this Trigger to fire?"





Trigger Configuration Enabling Conditions Firing Conditions

Firing Conditions

If you choose Some Link Clicks (or Some Pageviews, etc.), you must specify a condition, consisting of a Variable, an Operator, and a Value.

Fire this trigger when all of the	se conditions are true.				
Click URL	contains	•	.pdf	-	+

Choose The Trigger Type

Trigger Configuration Enabling Conditions

Firing Conditions



Variable

The left side of the condition will be a Variable. These can be default Variables from Tag Manager, or custom Variables you define.

Click URL

Fire this trigger when all of these conditions are true.

•

contains

- URL Variables (ex: Page URL, Referrer)
- Auto-Event Variables (ex: Click URL, Form ID)
- Custom Variables (ex: isLoggedIn, gender)



.pdf

•

The Operator

The "operator" is the type of comparison that will be made between both sides of the condition. These can be very basic, or very advanced.





Creating Triggers

Regular Expressions can increase the power of your triggers!

equals	
contains	
starts with	
ends with	
matches RegEx	
matches RegEx (ignore case)	
less than	
less than or equal to	
greater than	
greater than or equal to	
does not equal	
does not contain	
does not start with	
does not end with	
does not match RegEx	
does not match RegEx (ignore case)	

The Operator

Choose The Trigger Type

Trigger Configuration Enabling Conditions

Firing Conditions





The right side of the condition is a value that must be matched. This will be compared to the Variable and will be found to be either TRUE or FALSE.



- Text Values (ex: /thankyou.php, .pdf)
- Regular Expressions (ex: \.(pdf|docx?|xlsx?)\$)





Multiple Conditions

Triggers can contain multiple conditions. If there are multiple conditions present, ALL conditions must evaluate to TRUE in order for the Trigger to fire a Tag.



Fire On

Fire this trigger when all of these conditions are true.

Page URL 🔹	contains •	/this-page	-	
Referrer •	contains •	/that-referrer	-	+





Examples – PDF Link Clicks

Click - PDF Links	
-------------------	--



When should we listen for clicks?

How do we know it's a PDF?



Creating Variables





Each Variable consists of the following sections:

- Variable Type Choose the type of Variable
- Configuration Details about the Variable



Variable Types

\times Choose variable type

Navigation **HTTP Referrer** The value is set to the HTTP referrer. URL Page Variables 1st Party Cookie e The value is set to the first value of the 1st party cookie with the matching name. Custom JavaScript 0 This variable uses the provided JavaScript function to calculate its value in the browser. Each tir variable is used, the function will be executed and its return value will be used. A Data Layer Variable JavaScript Variable e

The value is set to that of the global JavaScript variable you specify.



Naming

There are several strategies for naming Variables, find the one that works best for your organization, but make sure you're consistent!

- Include Variable type (ex: JS – Day of Week, Lookup – GA ID)
- Include specific purposes (ex: GA – Main Property, Content Group - JS)
- All lowercase, proper cased



Built-In vs. User-Defined

- Google Tag Manager comes with some Built-In Variables, which can be enabled
- You can create your own User-Defined Variables to expand these offerings



Built-In Variables

× Configure Built-In Variables 💿

Pages	
\checkmark	Page URL
\checkmark	Page Hostname
\checkmark	Page Path
\checkmark	Referrer
Utilitie	S
\checkmark	Event
	Environment Name
	Container ID





× Settings Template 🗖

Variable type Cookie Domain Co	Variable Configuration	
 Google Analytics Settings Tracking ID ? Cookie Domain ? auto 	Variable type	
Tracking ID ? Cookie Domain ? auto	😟 Google Analytics Settings 🧪	
Cookie Domain ?	Tracking ID ?	
Cookie Domain ? auto		
auto	Cookie Domain ?	
	auto	100
	> More Settings	





Page Type	
-----------	--

	able Configuration
Varia	ble type
	Data Layer Variable 🧪
Data	Layer Variable Name ?
ра	деТуре
Data	Layer Version
Ve	ersion 2 🔹
Versi	on 2: dots access nested values. Values pushed to the Data Layer with dots in
rules	. Learn More
\checkmark	Set Default Value
	Default Value ?



Event Triggers





Tag Manager includes special Triggers that "listen" for things happening on the page (click, form submit, etc.)

When these things happen, Tag Manager pushes an "event" to the dataLayer

In addition, information about the particular element that was clicked or submitted is also pushed to the data layer. This includes everything we know about that particular link or form.



Most Popular Types

- Click Trigger Listens for any click on your site Any Element - event: gtm.click Just Links - event: gtm.linkClick
- Form Submit Trigger Listens for normal, HTML form submits event: gtm.formSubmit
- Timer Listener Fires events on a scheduled timer event: gtm.timer or customized



Preview & Debug

Reference Material





Tag Manager includes a robust Preview & Debug option

Only you can see this version in your current browser



Preview & Debug

ADMIN			GTM-ABC123 Wo	rkspace Changes: 39 PREVIEW SUBMIT
New Tag Choose from over 50 tag types.		Now Editing Default Workspace	:	Container Not Published
ADD A NEW TAG	>			
Description		Workspace Changes O 39 Modified Added	0 Deleted	Add tags and publish to make your changes live.
EDIT DESCRIPTION	>	MANAGE WORKSPACES	>	



Preview & Debug

GTM Debug Overlay –

displays all Tags that have fired, and continues to update while you're navigating through the site




You will see a message at the top of your container if you are in preview or debug mode

Now Previewing Workspace Default Workspace You can preview and debug the workspace by visiting your site from this web browser. Leave Preview Mode Share Preview					
New Tag Choose from over 30 tag types.	Now Editing Default Workspace	Live Version Version 15 Published 7 months ago by harvey@lunametrics.com			
Description	Workspace Changes O 8 1 Modified Added Deleted	Latest Version Version 15 Modified 7 months ago by			
EDIT DESCRIPTION >	MANAGE WORKSPACES	> LATEST VERSION >			



Publishing A Container

Reference Material







Publishing a container will make all changes live on your site and create a new draft workspace for you to continue working in.



- 1. Preview/Debug new changes test everything!
- 2. Click "Submit"
- 3. Update Name and Notes
- 4. Click "Publish"
- 5. The Current Version will be Published



1. Preview/Debug new changes – test everything!

ADMIN		GTM-ABC123 Wo	orkspace Changes: 39	PREVIEW	SUBMIT
New Tag Choose from over 50 tag types. ADD A NEW TAG	Now Editing Default Workspace	:	Container	Not Publis	hed
Description	Workspace Changes O 39 Modified Added	0 Deleted	Add tags and pu changes live.	ıblish to make you	ır
EDIT DESCRIPTION >	MANAGE WORKSPACES	>			
Workspace Changes					



2. Click "Submit" button.

Publish A Container

ADMIN	GTM-ABC123	Workspace Changes: 39 PREVIEW SUBMIT
New Tag Choose from over 50 tag types.	Now Editing Default Workspace	Container Not Published
Description	Workspace Changes 0 39 0 Modified Added Deleted	Add tags and publish to make your changes live.
EDIT DESCRIPTION >	MANAGE WORKSPACES	>
Workspace Changes		





3. Update Version Name and Notes

 Add extra details to explain who, why, or for what purpose changes were made

Subr	nit Changes		PUBLISH
	Submission Configuration		
	Publish and Create Version Push changes to your sites	Create Version Save changes and create a new version	
	Version Name Add a descriptive name		
	Version Description		
	Add a detailed description of the changes		



4. Publish

Submit Changes			PUBLISH
ubmission Configuration			
Publish and Create Version Push changes to your sites		Create Version Save changes and create a new version	
ersion Name Add a descriptive name			
ersion Description			
Add a detailed description of the changes			
	Changes ubmission Configuration Publish and Create Version Push changes to your sites ersion Name Add a descriptive name ersion Description Add a detailed description of the changes	Changes Ubmission Configuration Publish and Create Version Push changes to your sites resion Name Add a descriptive name ersion Description Add a detailed description of the changes	Changes Ubmission Configuration Publish and Create Version Push changes to your sites rsion Name Add a descriptive name rrsion Description Add a detailed description of the changes



View Reports

Audience > Overview





Dimensions & Metrics



Dimension

A **row** in reports. Represents a variety of labels applied to the data, such as where a user came from, the page they viewed, etc. Dimensions are mutually exclusive.



Metric

A **column** in reports. Represents a measurement made on a session, such as Time On Site or Bounce Rate. Metrics are either: count, currency, calculation, or... clock.

Dimensions vs Metrics: What's the difference?

Google Analytics Metrics and Dimensions



Dimensions vs. Metrics

Dimensions



Metrics





Remember, Metrics and Measurement both start with an "M"!



Dimensions vs. Metrics

DIMENSIONS						
	Label	Example				
What	Page	/services				
Where	City	Pittsburgh				
How	Medium	срс				
Who	User Type	Returning User				



Dimensions vs. Metrics

METRICS						
	Label	Example				
Count	Sessions	545				
Percentage	Bounce Rate	75%				
Average	Avg. Pages/Session	2.54				
Time	Avg. Session Duration	00:05:07				





Dimension & Metrics

Pri	Primary Dimension: Page Title Content Grouping: none - Other -									
		Secondary dimension * Sort Type: Defau	lt 🔻						Q advanced	
	Р	age		Pageviews 🕐 🗸 🤟	Unique Pageviews 🕜	Avg. Time on Page 🕜	Entrances 📀	Bounce Rate ?	% Exit 🔞	Page Value
			355,330	259,467	00:00:42	Metrics	48.67%	22.94%	\$7.87	
				,,	,,	,,			,,	
(1.	/home	æ	104,172 (29.32%)	81,935 (31.58%)	00:00:46	66,251 (81.28%)	49.17%	42.67%	\$1.31 (16.63%)
	2.	/basket.html	æ	19,958 (5.62%)	6,080 (2.34%)	00:00:35	586 (0.72%)	43.63%	9.30%	\$18.98(241.26%)
	3.	/store.html	Ð	12,224 (3.44%)	8,091 (3.12%)	00:00:36	478 (0.59%)	55.62%	12.68%	\$10.47(133.09%)
nsi	4.	/google+redesign/apparel/men++s/men++s+ t+shirts	æ	11,261 (3.17%)	8,519 (3.28%)	00:00:55	2,978 (3.65%)	41.03%	23.86%	\$3.23 (41.01%)
B B	5.	/signin.html	Ð	8,122 (2.29%)	5,979 (2.30%)	00:00:35	308 (0.38%)	40.26%	32.91%	\$14.74(187.32%)
5	6.	/google+redesign/apparel	æ	6,530 (1.84%)	4,711 (1.82%)	00:00:55	487 (0.60%)	46.97%	17.32%	\$3.28 (41.63%)
	7.	/google+redesign/shop+by+brand/youtube	æ	5,850 (1.65%)	4,388 (1.69%)	00:00:56	1,178 (1.45%)	51.91%	30.97%	\$1.42 (18.02%)
(8.	/google+redesign/bags/backpacks	æ	5,613 (1.58%)	4,629 (1.78%)	00:00:31	180 (0.22%)	36.51%	10.65%	\$4.71 (59.85%)
(9.	/google+redesign/office	ø	5,343 (1.50%)	3,932 (1.52%)	00:01:04	230 (0.28%)	61.93%	16.64%	\$5.51 (70.07%)
	10.	/google+redesign/drinkware	æ	4,891 (1.38%)	3,817 (1.47%)	00:00:49	702 (0.86%)	44.59%	17.52%	\$5.40 (68.67%)







"User" is only as accurate as the cookies. If a person visits from the office and then from home, or from Internet Explorer and then from Firefox, they're counted twice.







Sessions

The number of distinct visits during which someone interacted with the site. Think of this like the number of times people enter the front door of a store.

(By default, a session ends if they are inactive for more than 30 minutes.)



Pageviews

Pageviews

The number of times pages on your site were loaded. A Pageview is a type of a "hit" that gets sent to Google Analytics.

DEFINITION

DEFINITION

Pages/Sessions

The average number of pageviews in a single visit.





Users, Sessions, Hits

These three concepts underpin the way Google Analytics collects and stores information.



Understanding Scope in Google Analytics Reporting



Bounce Rate

DEFINITION

Bounce Rate

The percentage of single-page sessions. The user landed on a page and "bounced" – viewed only that single page before leaving. (Lower is better, meaning fewer sessions bounced.)





Average Session Duration



Average Session Duration

The length of time a session lasted, from the first pageview to the last pageview.

Google Analytics doesn't know exactly when a user leaves, so must rely on the last piece of information it received about that user.

We'll talk about ways to make this more accurate later today.



Session Duration Examples







Total Session Duration: 0 minutes

10:00 am



unaMetrics an HS2 Solutions company

% New Sessions



% New Sessions

The percentage of sessions by users who had never been to the site before.





Orientation What Other Kinds of Metrics Are There?

There are many metrics we'll talk about, but the most important one has to do with measuring goals for success (whatever our definition of "success" was):



Conversion Rate

(# of conversions/# of sessions) What % of the time did they do that thing that we wanted (fill out a form, buy something, etc.)? Did we "convert" them from a mere visitor into a customer?





Site Usage Metrics: "Good" & "Bad"

There are only **two things** we care about as analysts:





Site Usage Metrics: "Good" & "Bad"



- Mostly, we're interested in comparing different groups of users or trends over time... not so much in absolute numbers.
- "What's a good bounce rate?" or "What's a good conversion rate?" Both are dependent on context and what type of site you have.
- But, there are some rules of thumb, and ways to compare with the competition.





"Good" & "Bad" Metrics: An Example

Here's a "rule of thumb" about bounce rate:



As a general rule of thumb, a bounce rate in the range of 40% or below is good, 60% and up is bad. But there are many, many exceptions that depend on the context.

For example, consider a blog home page. Visitors may come, view the home page to read the latest posts, and then leave. From the visitor's perspective, they got exactly what they were looking for, but the bounce rate will be high.

Why Is My Google Analytics Bounce Rate So High?



Choosing Success Metrics

Think about the different types of sites (ecommerce, lead generation, content, service) and the questions you asked about your site.

What metrics have we talked about that might help you measure that success?

- Ecommerce and Lead Generation sites: Conversion Rate (for purchases or form signups)
- Content sites: Time on Site, Pages/Session

Remember too that there can be intermediate steps to success, such as:

- Did they stay on the site after the landing page? (Bounce Rate)
- Did they view a key page of information (Conversion Rate)



Non-Pageview Interactions





Tracking Non-Pageviews

Pageview tracking tracks pageviews... obviously

But what about anywhere the URL doesn't change or tracking code isn't on the destination page:

- Downloads
- Links to external sites
- Video and audio players
- Facebook/Twitter/etc. buttons
- Interactive AJAX elements
- Forms that post back to the same page



Tracking Non-Pageviews

Anywhere someone does something, you can track with additional Google Analytics tracking code.

Three options:

- Event Tracking
- Social Tracking
- [Virtual pageviews]



Event Tracking

Meant for tracking non-pageview interactions

- Video players (play, stop, reached the end)
- Flash (any kind of interactive activity)
- Clicks on links to external sites

Almost any occurrence or click on your site you want to track

Can organize and report on by categories and distinct actions

Requires some extra tracking code on the things you want to track



Event Tracking

Category

A way to group types of events to track together

Action

What we do to interact

Label

More information about the event being tracked (optional)

Value

Optional integer parameter to track a value (e.g. seconds played)

Non-Interaction

Optional boolean parameter to determine if event is used in bounce rate calculations

Naming Events and Traffic Sources for Easier Reporting in GA



Event Tracking





Non-Pageview

Interactions





Non-Pageview

Event Tracking Example



Category: Video
Action: Play, Pause, FullScreen,
Stop Label:
"Screen Test #2: Trench Coats" Value:



Event Tracking Example



Category: **Downloads**

Action: **PDF, DOCX, MP3, etc.**

Label: [FileName]

Value: N/A


Non-Pageview

Event Tracking Example



Category: Scroll Tracking

Action: [Page URL]

Label: **Start, 25%, 50%, 75%, 100%**

Value: [Number of Seconds]

Scroll Tracking in GA: Why & How to Implement





Event Tracking Recommendations



Make use of all three reports: Category, Action, Label

- Downloads > PDF > GA-360.pdf
- Contact Us > Email > Contact Form
- Nav Links > Top > Blog
- Videos > Play > Silento Watch Me



Event Tracking In Segments



Event Action

Event Category

Q

Event Label

Event Value

Total Events

Visits with Event

- See all the sessions where someone played a video
- ...or all the sessions where someone clicked an outbound link
- Anything you're tracking with events can be used to build a custom advanced segment



Events As Goals

Goal description Edit

Name: *Button Click* Goal type: *Event*

Goal details

Event conditions

Set one or more conditions. A conversion will be counted if all of the conditions you set are true when an Event is triggered. *You must have at least one Event set up to create this type of Goal.* Learn more

Category	Equals to 👻	Navigation
Action	Equals to 👻	Button Click
Label	Equals to 👻	Label
Value	Greater than 📼	Value

Events can be used as Goals, too! Only count ONCE per session **LOOK OUT:** If the Event has a value, it will be used as the Goal Value – the lowest you can set it to is \$1

Use the Event value as the Goal Value for the conversion



Assign a monetary value to the conversion.

Verify this Goal See how often this Goal would have converted based on your data from the past 7 days.

Save Cancel

Access 404 Error Metrics Using Google Tag Manager Form Engagement Tracking with Google Tag Manager Using Events as Goals in Google Analytics



Non-Pageview

Goals & Dollar Values

Goals & Dollar Values

Google Analytics allows you to assign a dollar value to goals.

If you have an actual dollar value, use it!



For example:

- You might know that when users fill out the contact form on your lead generation site, **10%** of those leads turn into business
- If the average value of a deal is \$1000, then the value of a lead through the contact form is 10% x \$1000 = \$100.



Non-Pageview

Goals & Dollar Values

Goals & Dollar Values

If you don't have an actual dollar value, you can **make values up**!



Use relative values (this goal is the most important and worth \$10, but these other two are less important and worth \$5 and \$1)

It's worth doing this because you can use some metrics that are otherwise unavailable (like Per Session Goal Value)



Events for Content Marketers



What interactions on your site would improve your content marketing? Understand users better? Create better content?



INSIGHT

Scroll Tracking

Scroll Tracking – how far someone scrolls down the page.

Not everyone will scroll to the bottom of the page. Customize the LunaMetrics script to ignore the top and bottom of your page, and only focus on content areas.

INSIGHT -

Look for themes or patterns in scroll behavior. Do certain types of posts get scrolls? Try tweaking a site element, and see if that changes your numbers.



Engaged Users

Engaged User Timing – how long someone stays on page while active



Time on Page and Session Duration measure from one interaction to the next. Use the Engagement timer to record time in intervals, but only when the page is active in the user's browser.

Simo Ahava: Track Content Engagement Via GTM

Engagement Timer Recipe for GTM



Events As Goals

"Next Step" Tracking – what are you hoping people do? Fill out a form? Download a paper?

Remember, **Events** record how often an action occurs on your site.

Goals measure which sessions contain at least one 'good thing.'

INSIGHT ---

Use Event Goals with values to assign relative goal values to various actions on your site. For instance, a PDF download might be worth less than a Lead submission.



Ecommerce Tracking?

No Ecommerce site?

- You can still use Enhanced Ecommerce reports for measuring content performance!
- Understand the value of your content in driving readership and engagement.

What are some creative ideas for using Ecommerce tracking?



Examples of Tags/Triggers/Variables

Reference Materials





Google Analytics Pageviews

Add the default Google Analytics to every page

- **Tag** GA Pageview
- Trigger All Pages
- Variable Settings Template



Google Analytics Pageviews

Variable

- Name: Settings Template
- Type: Google Analytics Settings

×	Settings Template			
Va	riable Configuration			
Var	iable type			
C	Google Analytics Settings	/		
Tra	cking ID ?			
U	A-73644833-1			
Co	okie Domain ?			
а	uto			

How to Use the Google Analytics Settings Variable in GTM



Google Analytics Pageviews

Tag

- Name: GA Pageview
- **Type:** Universal Analytics
- Trigger: All Pages

ag Configuration	2
ag type	2
Google Analytics	Triggering
rack Type	Firing Triggers
Page View 🔶	All Pages
Soogle Analytics Settings ?	Page View
{(Settings Template)}	



1

Google Analytics Pageviews

Tag Configuration

....

Tag type

GA - Pageview 🗀

 \times

Variable

- Name: Settings Template
- **Type:** Google Analytics Settings

< Settings Template 🗀	Google Analytics
	Track Type
Variable Configuration	Page View 🗳
Variable type	Google Analytics Settings ?
😟 Google Analytics Settings 🧪	{{Settings Template}}
Tracking ID ?	Enable overriding settings in this tag ?
Cookie Domain ?	> Advanced Settings
auto	



Google Analytics Email Links

Track Clicks on Email Links

- Tag GA Event Mailto
- Trigger Link Click Mailto
- Variable Click URL



Google Analytics – Email Links

Variable

- Type: Built-In
- Name: Click URL

X Configure Built-In Variables ☑

Clicks	
	Click Element
✓	Click Classes
	Click ID
Image: A start of the start	Click Target
	Click URL
Image: A start of the start	Click Text



Google Analytics – Email Links

Link Click - Mailto 📋

Trigger

- Type: Click Just Links
- Name: Link Click Mailto





X

Google Analytics – Email Links

Tag

- Type: Universal Analytics
- Trigger: Link Click Mailto
- Name: GA Event Mailto

GA - Event - Mailto 🗀	
Tag Configuration	
Tag type	
Google Analytics	
Track Type Event	
Category Contact Us	Triggering
Action Email	Firing Triggers
Label {{Click URL}}	•
Google Analytics Settings ? {{Settings Template}}	



Click - Email Just Links



Google Analytics – PDF Event

Track clicks on PDFs as events with a Google Analytics tag

- Tag GA Event PDF
- **Trigger** PDF Click
- Variable Click URL



Type: Click - Just Links

Name: Click - PDF

Trigger

Google Analytics – PDF Event

× Click - PDF 🗖

Trigger Configuration
Trigger type
Click - Just Links
✓ Wait for Tags Max wait time 2000 milliseconds
✓ Check Validation
Enable this trigger when all of these conditions are true
Page URL matches RegEx .*
This trigger fires on

Click URL Extension contains pdf



Google Analytics – PDF Event

Tag

- Type: Universal Analytics
- Trigger: Click PDF
- Name: GA Event PDF

GA	- Event - PDF	
	Tag Configuration	
	Tag type	
	Google Analytics	
	Track Type Event	
	Lion	
	Category	Triggering
	Downloads	
	Action	Firing Triggers
	PDF	•
	Label	
	{{Click URL}}	
	Google Analytics Settings ?	
	{{Settings Template}}	



Click - Downloads

Just Links



Google Analytics – Form Submit

Track clicks on PDFs as events with a Google Analytics tag

- **Tag –** GA Event Contact Form
- Trigger Contact Form Submit
- Variable Form ID



Google Analytics – Email Links

Variable

- Type: Built-In
- Name: Form ID

➤ Configure Built-In Variables

Forms	6
✓	Form Element
\checkmark	Form Classes
	Form ID
✓	Form Target
✓	Form URL
\checkmark	Form Text





Google Analytics – Form Submit

 \times

Trigger

- Type: Form Submission
- Name: Form Contact Form Submit





Google Analytics – Form Submit

Tag

- Type: Universal Analytics
- Trigger: Form Contact Form Submit
- Name: GA Event Contact Form



GA - Event - Contact Form 🗈		
	Tag Configuration	
	Tag type	
	Google Analytics	
	Track Type Event	
	Category Contact Us	
	Action Form	
	Label {{Page URL}}	
	Google Analytics Settings ? {{Settings Template}}	





Google Analytics – Navigation

Track clicks on PDFs as events with a Google Analytics tag

- Tag GA Event Nav Link
- **Trigger –** Click Nav Link





Google Analytics – Navigation

× Click - Nav Link 🗀

Trigger

- Type: Click
- Name: Click Nav Link

Trigger Configuration Trigger type Click - Just Links Wait for Tags Max wait time 2000 milliseconds Check Validation

Enable this trigger when all of these conditions are true

Page URL matches RegEx .*

This trigger fires on

Click Element matches CSS selector #navigation a



Google Tag Manager 101

Google Analytics – Navigation

Tag

Examples

- Type: Universal Analytics
- Trigger: Click Nav Link
- Name: GA Event Nav Link



GA - Event - Nav Link 📋		
	Tag Configuration	
	Tag type	
	Google Analytics	
	Track Type Event	
	Category Nav	
	Action Top	
	Label {{Click Text}}	
	Google Analytics Settings ? {{Settings Template}}	



Tag Manager Limitations

Limitations	Reasons Why
Should not edit page content	Crawlers don't wait for Tag Manager to load.
Should not use for A/B testing (Optimizely, Google Experiments)	The user would see a "flash" because the page already started loading.
Cannot edit meta data	SEO factors are determined by on-page "server-delivered" content.





Not Enough Dimensions/Metrics?

Custom Dimensions is a feature that lets you collect more information about your visitors, your pages, and more.

Set on four different levels:

- User (applies to the user, including their current and future sessions)
- Session (applies to the current session only)
- Hit (applies to the pageview/event only)
- Product (applies to a specific product for ecommerce tracking)



Recording custom dimensions requires extra tracking code and a vehicle to send into GA (either a Pageview or an Event.)



Hit-Level Custom Dimensions





Custom

Hit-Level Custom Dimensions





Custom



Session-Level Custom Dimensions





Custom

User-Level Custom Dimensions






User-Level Custom Dimensions





Custom Dimensions/Metrics Examples

User-level (intrinsic to the visitor or semi-permanent)

- Demographic information: age, gender, income, family, occupation, etc.
- Customer information: "member" or "subscriber" or "gold club"

Session-level (behavior during a particular visit)

- Logged-in vs. logged-out sessions
- Viewed a particular section of the site

Hit-level (information about a particular page)

Author, page-type, content tone, publish date, # of images

Product-level (additional details about a particular product)

- Length of subscription to a product or service
- Manufacturer, weight, gross margin



Custom

Custom

Custom Dimensions/Metrics

Custom Definitions

Custom Dimensions

- User Occupation
- Logged In Status
- Content Type
- Author
- • •

Custom Metrics

- Video Plays
- Ad Impressions
- Downloads
- Article Completes

•



Custom Dimensions/Metrics

Custom	Age Group	18-24	25-34	35-44
Default	Pages / Session	3.1	8.2	6
Custom	Videos / Session	.25	.46 5 2	.02



Custom



Custom Dimensions: Code

Custom Dimensions are first set up in the Admin

	PROPERTY					
-	Google Merchandise Store	+ NEW CUSTOM DIMENSION		Q, Search		
	Property Settings	Custom Dimension Name	Index +	Scope	Last Changed	State
	user Management	Logged In Status	1	Session	Mar 9, 2017	Active
	.jS Tracking Info	Product ID	2	Hit	Mar 9, 2017	Active
	AdWords Linking	User Category	3	User	Mar 9, 2017	Active
	AdSense Linking	Sales Region	4	Session	Mar 9, 2017	Active
	All Products	Shipping Method	5	Hit	Mar 9, 2017	Active
	Postbacks		'			
	Audience Definitions	15 custom dimensions left				
	Dd Custom Definitions					

Custom

HOME

Custom Dimensions: Code

	PROPERTY	
4	Google Merchandise Store 🔹	Add Custom Dimension
	Property Settings	Name
	User Management	Member Status
	.jS Tracking Info	Scope
	PRODUCT LINKING	User 👻
RE	AdWords Linking	
nis	AdSense Linking	Active
er	Ad Exchange Linking	\checkmark
	All Products	
	Postbacks	Create Cancel
	Audience Definitions	
	Dd Custom Definitions	
	Custom Dimensions Custom Metrics	



Custom Dimensions: Code

In the code, we only need to pass the Index and the Value

```
ga('send', 'pageview', {
    'dimension1': 'value'
```

```
});
```

We need to send this information along with another interaction (pageview or event)





Where Do The Values Come From?

You have to have the values already in your application

Insert the value dynamically in the JavaScript (or use GTM and a data layer!)

```
ga(`send', `pageview', {
    `dimension1': <?php echo
    array["memberStatus"] ?>
```

});



Where Does The Code Go?

It depends on where you're collecting this information.

Maybe you know it because someone filled out a form:Put the code on the thank you page.

Maybe you know it because someone has logged in:
Put the code on the page someone gets to after logging in.

Maybe you have info offline that you want to join:

Use Data Import to merge with info in GA



Custom Dimensions/Metrics In Reports

Prir	nary Dimensi	on: Source / Medium Source Med	lium Keyword Other
	Plot Rows	Secondary dimension 🔻 Sort Type:	Default 🔻
		Q ▶ Behavior	Acquisition
	Source	Custom Dimensions Logged In Status (Coming soon)	Sessions ? Ψ
		Product ID?Sales Region?	70,653 % of Total:
		Shipping Method (Coming Soon)	100.00% (70,653)
	1. goo	User Category 🕜	28,942 (40.96%)
	2. (dir	k Oustans Variablas	15,832 (22.41%)
	3. you	Display as alphabetical list	9,522 (13.48%)



How to Report Custom Dimensions in Google Analytics



Custom





What custom dimensions on your site will improve your reporting on content/users?





Article Metadata

Pass in information about the article to segment your future reporting. Consider items like:

- Author name
- Categories
- Intended audience
- Number of words
- Tone

Blog	g Cate	gories 🥏
Prim	ary Dimen	sion: Blog Categories
P	lot Rows	Secondary dimension 🔻 Sort Type: Default 💌
	Blog	Categories ?
	1. Ar	nalytics Google Analytics
	2. Ar	nalytics Google Analytics Google Tag Manager
	3. G	oogle Analytics
	4. G	oogle Analytics Google Tag Manager

E-Nor: Tracking Multiple Categories in Google Analytics for Content Pages How to Report Items in Multiple Categories in Google Analytics





Content Cohort Analysis

Pass in information about the article's time on your site to compare similar date ranges together (i.e. "First 30 days")



Comparing content pieces by dates are problematic in the short date ranges due to recency effects. If you're looking for quick performance comparisons, vs historical reporting, consider a cohort-type approach.

Easy Cohort Analysis for Blogs and Articles (Part 1)

Data Studio Template: Cohort Analysis for Blogs and Articles (Part 2)



Content Cohort Analysis

Posts with first-week views in the selected date range

	Posted Date 👻	Page Title	Pageviews
1.	2018/03/20 12:55:01 PM UTC	What Are the Most Important Google Analytics Metrics?	37,024
2.	2018/03/16 3:28:16 PM UTC	Best Fake Post Titles To Use in Screenshots	16,903
3.	2018/03/14 3:10:49 PM UTC	What Can Google Tag Manager Zones Do For Me?	34,033
4.	2018/03/13 12:28:28 PM UTC	30-Minute AdWords Health Check for Beginners LunaMetrics	22,770
5.	2018/03/08 12:42:37 PM UTC	Google Analytics Checkup with R and Management API LunaMetrics	29,811
б.	2018/03/06 1:52:23 PM UTC	How to Connect Google Analytics and Search Console LunaMetrics	26,065
7.	2018/02/28 1:56:16 PM UTC	Data Quality & Anomaly Detection Thoughts for Web Analytics	28,839
8.	2018/02/22 1:58:11 PM UTC	A Guide to Page Value - The Undervalued Metric LunaMetrics	22,600
9.	2018/02/20 1:50:30 PM UTC	Choosing Between Firebase and Google Analytics SDKs for App Tracking LunaMetr	10,000
		1 - 1	9/9 < >

Easy Cohort Analysis for Blogs and Articles (Part 1)

Data Studio Template: Cohort Analysis for Blogs and Articles (Part 2)





Custom Tips for Publishers

Use a custom dimensions and metrics to answer specific questions about your users, their behavior, and more.





Advanced Questions Publishers Should be Asking in Google Analytics

The Data Layer

Reference Material







The data layer has two main functions

- It allows us to send server information directly to Google Tag Manager
- GTM uses it to keep track of events that happen on the page

The information we send is usually done programmatically and inserted into the page, anywhere ABOVE the Tag Manager snippet.

This could be done in PHP, .NET, etc...





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Typical Data Layer Process

- 1. Recognize you need something specific
 - Not available on page or not easily accessible
- 2. Add to page via server-side code
 - Different for every site, may require a developer
- 3. Verify information is on the data layer
 - Using View Source or GTM Debug
- 4. Bring into Google Tag Manager
 - Using Data Layer Variables
- 5. Use in Tags or Triggers





Covered Today

Covered Today

Covered Today

Covered Today



Who Can Make Changes?

I have the technical skills and the correct access to make changes to the server-side code on my website:

> <u>A Developer's Guide To</u> <u>Implementing The Data Layer</u>

I do not have either the necessary skills or access to complete this process alone:

Unlock the Data Layer: A Non-Developer's Guide toGoogle Tag Manager



Data Layer

Step 1: Info on Your Server

Info about content or users exists on your server, such as:

- Categories
- Author
- Publish Date
- Membership Type
- Gender

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Occupation





Data Layer Structure

When the page loads, the data layer needs to look like the following:

```
dataLayer = [{
    'key':'value',
    'key':'value'
}];
```





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Step 2: Add Data to Data Layer

Data from your server is added to the data layer on the page. Here we can see the output:



Data Layer

PHP (Wordpress) Example

```
dataLayer.push({
'author': '<?php the author meta('ID');?>',
'postedDate' : '<?php echo get the date('Y/m/d g:i:s A T');?>',
<?php
$categories = get the category();
$separator = '|';
$output = '';
if ( ! empty($categories)) {
      foreach($categories as $category) {
             $output .= esc html($category->name) . $separator;
      echo "'categories':'" . trim($output, $separator) . "'";
?>
});
```





Step 3: Access Data in GTM

Data is accessible within GTM; create Data Layer variables to store the values.

\times	blogCategories	
		Variable Configuration
		Variable type
		Data Layer Variable
		Data Layer Variable Name ?
		blogCategories
		Data Layer Version
		Version 2



Data Layer

Use Data Layer variables in Tags or Triggers.

Example:

Send blog categories to a Custom Dimension in Google Analytics.







Step 4: Use Your Data in GA!

Outcome:

Data from your server is shared with Google Analytics and can be used for analysis/action.

Which blog categories had the most engagement?

Blo	g Ca	tegories 🥏
Prin	nary Din	nension: Blog Categories
	Plot Ro	ws Secondary dimension 💌 Sort Type: Default 💌
	Bl	og Categories 🥜
	1.	Analytics Google Analytics
	2.	Analytics Google Analytics Google Tag Manager
	3.	Google Analytics
	4.	Google Analytics Google Tag Manager
	5.	Google Tag Manager
	6.	LunaLabs Search Engine Optimization

How to Report Custom Dimensions in Google Analytics



Data Layer

Use Your Data with Other Tools

Outcome:

Data from your server is shared with Google Optimize and can be used to target experiments.

Show experiment variations to people who viewed blog posts within a specific category.

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Add Data Layer Info After Page Load

We can send information directly to the dataLayer after the page loads (when an action occurs), to be retrieved by GTM.

dataLayer.push({'event':

'event_name'});







Call the push() API by modifying a button link to set an event when the button is clicked:

<a href="#" name="button1"
onclick="dataLayer.push({'event': 'button1click'});" >Button 1







Call the push() API within a function:

```
function nextSlide() {
    if(currentslide < totalslides -1) {
        currentslide = currentslide + 1;
        $('.jcarousel').jcarousel('scroll', currentslide, true);
    } else {
        currentslide=0;
        s('.jcarousel').jcarousel('scroll', currentslide, true);
    }
    dataLayer.push({'event':'carousel-next','carousel-slide':(currentslide+1)});
}</pre>
```





Check the Data Layer

You can view the dataLayer in the JavaScript console by typing in "dataLayer"

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Check the Data Layer

You can also view the dataLayer in the Debug panel:





How Can I Continue My Education?







LunaMetrics Resources

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Ok! Thanks for reading, see you next time!





The Recipes



Jonathan Weber and the Team at LunaMetrics

Foreword by Daniel Waisberg, Analytics Advocate, Google





Apress*

Resources

Get Updates From LunaMetrics

Monthly



Daily



Google Tag Manager Naming Strategies to Organize Your Container

Sign Up Here!







Education

http://kaushik.net/avinash/

ANALYTICS TALK

DIGITAL ANALYTICS FOR BUSINESS

http://cutroni.com

SIMO AHAVA'S BLOG What's New In Digital Analytics?

http://www.simoahava.com/

How to Get GTM Help



11 Great Resources for Getting Free Google Analytics Support


Education

Google+ Communities



Google Analytics



Google Tag Manager



Education

Google Resources

Google Analytics Academy http://analyticsacademy.withgoogle.com

Improve your Analytics skills with free online courses from Google.



Take the Google Analytics Individual Qualifications Exam



How & Why to Get Your Google Analytics Individual Qualification

Education

Google Resources

- Google Analytics Help Center http://support.google.com/analytics
- Video

http://www.youtube.com/googleanalytics

- Official Blog <u>http://analytics.blogspot.com/</u>
- User Forum
 <u>http://productforums.google.com/forum/</u> #!forum/analytics

- Google Code Site
 - <u>http://developer.google.com/analytics/</u>
 - All the developer docs live here
 - Tracking code
 - Data API
 - Integrations
 - Code examples, libraries, etc.



LunaMetrics Training





Education

Welcome

Ok, So Who Is This?



Jon Meck Senior Director, Marketing



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